

**GOVERNMENT OF NATIONAL CAPITAL TERRITORY OF DELHI**  
**DIRECTORATE OF EDUCATION: SCHOOL BRANCH**  
**OLD SECRETARIAT: DELHI - 110054**

No. DE. 23 ( 661 )/Sch Br./2017-18/252

Dated: 28/02/18

**Clarification in r/o Tender Id: 2018\_DE\_145578\_1**

In respect to e-tender regarding implementation of Spoken English Project for students of Directorate of Education vide ID 2018\_DE\_145578\_1; a pre-bid meeting was held on 21.02.2018 in the Conference Room of Director of Education.

From the end of bidder's side, following representatives were present:-

Smt. Anupama Ghai (+2), British Council, Delhi.

Smt. Vandana Juneja- MPIPL Noida.

Smt. Monica Sardana- Macimillan, Noida.

Sh. Varun Bhutani (+1), Aspiring Minds, GGN.

Smt. Neelima Sharma, Trinity College London, (Delhi).

Sh. Aryendra Kumar, Excelus Learning, Badarpur Delhi.

Sh. Vineet Goel (+3), Extra marks Education, Noida.

Sh. Sanjay Tripathi, ACER India, Delhi.

Sh. Dinesh Chug (+1), Liquid English Edge, Noida.

Sh. Ankur Srivastava, HMM-Okhla, Delhi.

In the meeting, the various queries/suggestions were raised by the representatives of prospective bidders. Apart this some queries /suggestions have also been received through e-mail.

All queries/suggestions were discussed by the Evaluation Committee at length and as per deliberation of the Evaluation Committee, the comparative statement prepared. The response of the Evaluation Committee in r/o queries/suggestions are as under:-

Clause No.	Amendment suggested/Clarification sought by the prospective bidder(s)	Particulars in Tender Documents	Response of the Evaluation Committee
Clause 2.1 C	The bidding firm should have a positive net worth.	The bidding firm should not have incurred any loss in two (02) years during the last three years ending 31st March 2017.	No change.



Clause No. 2.2	Major difference in respect of Category I & II.	<p><b>Category 1:</b></p> <p>Classroom instruction between instructor &amp; student followed by giving of assignments to students &amp; level wise assessment (Pre and Post test).</p> <p><b>Category 2:</b></p> <p>Classroom instruction with the aid of preloaded material using appropriate electronic gadgets plus interaction between Teacher- students followed by assignments offline and level wise assessment (Pre and Post-test).</p>	<p>No Change.</p> <p>Reiterated the difference between the two approaches.</p>
Clause 2.2	Who will provide the proposed electronic gadgets in Category-II?	Classroom instruction with the aid of preloaded material using appropriate electronic gadgets plus interaction between Teacher- students followed by assignments offline and level wise assessment (Pre and Post-test).	The bidder selected for Category II shall provide any and all gadgets, other than power point projector that they intend to use under blended approach.
Clause 2.2 a	Eligibility for category-1&2 of the project- waiver of the clause to possess internationally accepted accreditation for conducting spoken English course.	Been registered under as non-profit or company or body corporate in India or having the legal authority to operate in India, having operations for at least last 5 years in Delhi NCR and possess internationally accepted accreditation for conducting spoken English Course.	<p>No change.</p> <p>Internationally accepted accreditation means and includes Commission on English language Accreditation (CEA), Association of Language Testers in Europe (ALTE), the Accreditation Council for Continuing Education and Training (ACCET).</p>

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Clause 1.1 and 11(ii)	Exact number of centers all over Delhi where class room instructions will be conducted.	Conduct 100 hours of classes with a batch size of 25-30 students for at least 12,000 students in schools spread across Delhi.	It was clarified the centres can be in any of the 700 schools buildings of DOE spread across Delhi based on the number of shortlisted students.
Clause 3.9	No outsourcing of work will be allowed.	There shall be a maximum of 3 (Three) Members in the Consortium, including the Lead Member of the Consortium, at the time of submission of Proposal.	No change.  Outsourcing will not be allowed to any agency which is not part of the consortium.
Clause 12 a	Clarification regarding CEFR certification or equivalent was sought.	Nil	It is clarified that wherever CEFR is used in the document it means and includes assessment norms calibrated to CEFR or TOEFL or IELTS.
Clause 12 a	It was stated that it will be difficult to achieve one level change in 100 hours. Also, as per CEFR norms 160 hours are required for one level change.	Conduct 100 hours of classes with a batch size of 25-30 students for at least 12,000 students in schools spread across Delhi.	Accepted. Bidders may submit their proposal for 160 hours however minimum one level improvement measurable as per CEFR norm would be adhered to.

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<p>Clause 23. Sr. No. 3</p>	<p>The participants raised the issue of "Failure to ensure at least one level up gradation in respect of 50% of students as per CEFR or equivalent norms at the end of the programme" and they stated that this can only be attained if all the students have attendance 90% and above.</p>	<p>Failure to ensure at least one level up gradation in respect of 50% of students as per CEFR or equivalent norms at the end of the programme.</p>	<p>The increase in number of hours from 100 to 160 now makes the issue infructious.</p>
<p>Clause 12 b</p>	<p>Clarification was sought regarding in what manner the assessment tools will correlate/connected with the curriculum of the programme.</p>	<p>Conduct Baseline and End line assessment of at least 10% of the participating students using appropriate random sampling technique.</p> <p>Conduct assessment at any venue where the classes are being organized.</p> <p>Submit the baseline report within 15 days of assessment and detailed impact assessment report within 30 days of completion of the instructional activities under this project.</p>	<p>No Change. It was clarified that the agency for Category III will discuss the tools with Categories I &amp; II before deciding the assessment tools.</p>
<p>NA</p>	<p>More time was sought to complete the e-registration and associated formalities.</p>	<p>Last Date of submission of E.M.D &amp; Technical Proposal (Hard Copy). 01.03.2018 at 12:00 Noon</p>	<p>The last date of submission of EMD and technical proposal (Hard Copy) is extended to 08.03.2018 till 12:00 PM.</p>

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NA	Period of 4 weeks from date of award of bid will be required for roll out.	Nil	Agreed.
Clause 25 d	Waiver of police verification of instructors was proposed.	The instructors appointed by it should have police verification record not later than three months old at the time of commencing the instruction in this project.	No change.  It was clarified that the bidder should give a declaration that the police verification has been done.
NA	The rational for estimated value in category 2 at Rs. 2.5 crores and that of category I as Rs. 4.5 crores was sought.	Category 1: 12000 Students, Rs. 4.5 Crore.  Category II: 12000 Students, Rs. 2.5 Crore.	The distinction for categories I and II is removed.  For both category I & II, the EMD would be Rs. 5 lacs and performance guarantee value would be Rs. 12.5 lacs.
NA	The issue of Copyright of the content was raised.	Nil	It was clarified that the copyright of content will continue to be with the owner/Training agency. Only print permission for specified number of copies will be granted to the Directorate of Education, GNCT Delhi under the purview of this bid.

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Clause 2.1 a	The representative of British Council pointed that they are having UIN number in place of GST number under the new GST rules.	The firm should be registered under Goods & Service Tax (GST).	It is clarified that under GST rule, the UIN number is also acceptable for bidding.
NA	Request for a Help Desk was brought up.	Nil	Helpdesk is being constituted with the following members:  Sh. Ravinder Sharma, OSD (CTB), Mobile: 9212008283 Ms. Seema Singh, DDE (Schools), Mobile: 9871671888

This issues with the prior approval of the competent authority.



**Ms. Seema Singh**  
**DDE (Schools)**